

28/07/2017**Project Manager – Kildare**

Production Equipment Europe is a leading industrial distributor supplying over 35,000 products to customers across Europe. We are currently recruiting for a Project Manager with customer support experience to work within our team based in Kildare. The Project Manager will work closely with team members to drive projects based on business requirements. This is an exciting opportunity for a strong team player to join a fast paced team.

Responsibilities

- Develop business relationships with new and existing customers
- Deliver projects from conception through to implementation
- Liaise with project stakeholders to ensure input to project definition
- Liaise with management to ensure project realisation
- Accountable to meet stated project expectations
- Manage external factors such as planning and inspections
- Developing the project plan, developing the scheduled of activities, co-ordinating activities
- Deliver first class customer service at all times
- Increase business by maximising sales to each customer
- Inform customers on the technical benefits of our products
- End to end delivery of projects within a fast paced, dynamic, client driven environment
- Manage and deliver projects on time, to budget and specification, while ensuring proactive communication and accurate reporting of project status to stakeholders

Skills & Experience

- Cert, Diploma or Degree in Business, Engineering or equivalent
- Minimum of 2 years relevant experience in a similar role
- Exceptional Project Management and customer support skills with demonstrated experience of managing projects in a fast paced, changing environment
- Proficient in the use of the Microsoft Office suite, particularly Microsoft excel
- Hands on with the ability to multitask and to ensure projects are carried out to high standard
- Identify customer needs and maximise sales opportunities
- Confidence to discuss the benefits and features of our products
- Excellent communication, organisation and administration skills
- Resilient, flexible and pro-active attitude with strong commercial awareness
- Ability to embrace new ideas/initiatives when they arise
- Project Management or Technical background is a distinct advantage
- Proven track record of supplier evaluation, negotiation and selection
- Evaluate and make recommendations/decisions on technical options as appropriate